

Clarity.  
Control.  
Impact.



Unimarket's source-to-pay solutions are transforming our customers' source-to-pay processes, enabling unprecedented visibility, control, and cost savings over enterprise-wide spend.

Spend management plays a vital role in modern organizations, but some still see it as an administrative function with little to offer from a strategic standpoint.

However, this perception is shifting in forward-thinking organizations that are looking to maximize efficiencies, streamline processes, and deliver savings across all departments. The value of a cohesive and data-driven spend management process is clearer than ever and more teams are being empowered to implement this within their institutions.

Unimarket helps organizations make this happen with an affordable best-in-class Spend Management solution and the support they need to transform and simplify everything from purchasing to invoice management.

## Source-to-pay made simple

It's easy for spend management to feel complex and overwhelming. Users spend off contract because it's easier than using your current procurement solution, orders can get stuck in approval (or not get approved at all), and manual invoice matching can be time consuming and lead to input errors.

Unimarket's solutions make source-to-pay simple by removing complexity and giving you visibility over every step. Our intuitive marketplace makes it easy to find and buy what you need from your trusted suppliers. Requisition orders move through an entirely automated approval process and purchase orders are generated automatically. Suppliers can invoice electronically and automated matching means your accounts payable team only has to handle exceptions.

The whole process is configured to the needs of your organization and puts you in control from start to finish.

# Unimarket works for stakeholders across your organization

## Easy purchasing for users

Our marketplace makes it easy for your colleagues to buy what they need with the kind of online shopping experience they're used to as consumers.

Simple orders are just a matter of a few clicks, with minimal wait times for approvals and signoffs. Orders for equipment and other big-ticket items can be processed quickly by using standard RFP templates that guide buyers through the purchase and ensure compliance.

## A strategic option for spend management

Unimarket's solutions empower teams to modernize and simplify processes within their organizations.

Workflows can be fully aligned with your procurement policy to deliver major efficiency gains and minimize risk. Purchases can be directed to your preferred suppliers, boosting on-contract spend and giving you the leverage needed to negotiate the best contract terms. Plus, with full visibility you'll have confidence every step is optimized and compliant.

Our solution gives your team the control and insight to deliver strategic value, and our client team is always on hand to provide the support and experience you need to succeed.

## Minimal effort for IT

The last thing your IT team needs is another technology platform that's going to take up their time and resources.

As the Unimarket solution is cloud based, no installation is necessary. All updates happen in the background without disruptions and with no IT involvement required. It integrates seamlessly with your ERP and we onboard all of your suppliers directly, removing the need for your IT team to carry out complex one-to-one integrations.

## The right choice for finance

Unimarket delivers a clear return on investment through savings and administrative efficiencies.

Our solution is provided at a fixed annual price, regardless of how many buyers and suppliers use it. That means your finance team doesn't need to worry about increasing costs associated with a per-user or per-seat pricing model.

Our pricing covers implementation, testing, user training, and ongoing support. Once up and running, the savings generated by on-contract spending, reduced administrative costs, and more effective supplier management will soon add up.

## Greater alignment with accounts payable

Our solution benefits the accounts payable team by minimizing manual effort and eliminating the need to follow up on unexpected invoices. With Unimarket, most invoices are automatically matched to purchase orders and approved for payment, meaning your accounts payable team only has to focus on the exceptions.

## Tailored to your needs

Transforming your source-to-pay processes is more than choosing the right Spend Management solution. You need an experienced and collaborative partner that will work closely with you to deliver a streamlined process that meets the specific needs of your institution.

No two organizations are alike so we configure our solutions to fit the way yours works. We manage all implementation projects ourselves so you don't have to deal with third-party consultants or system integrators. And we roll out our solutions in a way and at a speed that works for your organization because we know that doing it right is more important than doing it quickly.

Our solutions provide the benefits of centralized spending, even in decentralized environments. Across your organization, your colleagues can purchase what they need from the right supplier at the negotiated price, every time. The result is a frictionless procurement experience that frees up your colleagues to focus on the work they do best.

## Want to know more?

Visit our [website](#) to learn more about how our source-to-pay solutions can give you unprecedented visibility and control over 100% of your spend.



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